Topic: AZM Board Meeting Agenda Time: August 20, 2025, 7:00 pm Arizona

Attendees:

President E.C. Mueller; Vice President Victoria Sweet; Treasurer Randy Chamberlain; Past President Lorraine Friedman; Secretary Jeff Swain; Membership Chair & Social Co-Chair Steve Sweet; Activities Committee Chair Jeff Boehm

Absent:

Social Co-Chair Keith Guidus

Call to order at 7:00 PM

Approval of Today's Agenda (verbal additions taken now!)

- 1. As always, minutes from all previous Board meetings are approved via email and posted on https://azm.pca.org/about/meeting-minutes/ once approved by a quorum of Board members.
- 2. Treasurer's Report Randy Chamberlain
 - Review Report, Discussion, Vote to accept report

Treasurer Report

AZM/PCA Activity	Entity	Description	Person	Amount
Beginning Balance				
7/1/25				\$13,287.34
Income / Deposits	•			
1-Jul	Square	Cove Mesa	Lorraine	\$57.96
2-Jul	Square	Veterans	Lorraine	\$96.80
10-Jul	Deposit	Name badges: Andy & Candace Tomlinson + \$25	Randy	\$65.00
		donation		
15-Jul	Square	Veterans	Lorraine	\$120.77
17-Jul	Square	Veterans	Lorraine	\$23.97
21-Jul	Square	Veterans	Lorraine	\$145.35
30-Jul	Porsche Club of America	PCA 2Q2025 refund for AZM (7/30 email)	Randy	\$755.47
Total income				\$1265.32
Expenses / Withdr	awals			
1-Jul	Check #3047	\$100 to AZPCA for use of cone, flag, and helmet rentals .	Randy	\$100.00
2-Jul	SHMS LLC	Storage Unit	Lorraine	\$95.00
10-Jul	Check #3046	\$150 check to Mike Sutter for mileage & supplies	Randy	150
		(to support the 1-Jun autocross).		
14-Jul	Prescott Junction	New Member breakfast: Ives & Billie Jean	Randy	\$52.94
	Tempe Trophy	Name badges: Andy & Candace Tomlinson	Randy	\$26.32

Total Expenses		\$424.26
Account Balances		
Beginning	13,287.34	7/1/25
Ending Balance	\$14,128.40	7/31/25
Monthly ∆	\$841.06	\$0.00
_		checksum

Other Notes & Comments

1) Treasurer Report spreadsheet and Chase Account Staement reconcile exactly

 Costco "Executive Membership Reward Gift Certificate" arrived in the mail 8/14/60. The certificate is redeemable for \$7.93. Potential use is for some AZM office supplies for the Treasurer (and would be reported). Other use ideas welcome.
 A new tab has been added to log 2025 invoices. KISS format suggestions welcome!

4) Costa Mesa Event cancellation will require revenues to be refunded. These will be reported in next month's report. Forecast \$645.00 to be withdrawn via Square.

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- a. Report aligns to Chase account statement
- b. Club has a Costco credit based on prior year spend for \$7.93
 - i. Roll into Annual Picnic spend
- c. Invoices created for DeYoung European and Good Carma Travel
 - i. Post meeting De Young European has submitted a check for their invoice.
- d. Scottsdale Dealership has a new GM in discussions with them becoming a sponsor/advertiser also.
- o MOTION: Past President Friedman moved to approve, Secretary Swain seconds
 - a. No discussion
 - b. VOTE: Unanimous vote to approve Treasurer Report
- Any open Financial Questions
 - None
- 3. Membership Report Steve Sweet
 - Region Total numbers

- Total Members = 287
- Primary Members = 179
- Affiliate Members = 108
- Flagstaff = 20
- o Prescott = 175
- Verde & Sedona = 32
- Lake Havasu = 16
- Other= 44
- New Members = 1
- o Expired = 5
- o Test Drives = 2
- Lapsed = -3*
- Transferred in = 0
- Transferred our = 0
- Chapter Breakout numbers including new "Other" category for website when not in the four primary population centers of members (Prescott, Verde Valley/Sedona, Flagstaff, Lake Havasu)
- Discussion we will create additional chapters as we reach 10 members per area (like Show Low or Payson)
- Other membership actions
 - Comms to expiring and lapsed members
 - a. Membership Chair Sweet makes a phone call to them
 - Comms to new members
 - a. Continue as in the past a welcome email with a badge order form
 - Comms to test drive applicant
 - President Mueller is requesting a board member volunteer to back up Chairman Sweet for occasions he is not available (out of town, etc.)
 - a. Not closed at the meeting
- Comments
 - Test Drives are working well to convert new members, as we had yet another this past month become a full time member
 - For Wings & Wheels Outreach event, President Mueller will Provide Membership Chair Sweet with
 - a. Banner
 - b. EZ Up
 - c. Tables and chairs if needed
 - PCA National is implementing auto-renewals
 - a. June was highest 'new members' count ever
 - i. Combination of auto-renew and new-car sales (avoid tariffs)
 - b. Appalachian Region has developed a communication plan that is driving increased awareness that's also improving recruiting for committees and Board members

- 4. Activity Committee Report Jeff Boehm, Steve Sweet
 - Any updates on Activities Committee membership, meeting schedules etc.
 - o Committee reorganization
 - a. No actions communicated
 - o Committee is working on a preliminary plan for 2026 in the September meeting
 - a. Committee Chair Boehm commented on trying to keep the committee smaller to drive efficiency
 - b. President Mueller recommends the Activities Committee to invite the full membership to participate in part of this meeting for 2026 ideation (i.e. have a time slot anyone can join to participate in ideation)
 - Activity Calendar Review
 - Quick report out on events since last meeting.
 - a. Badgers Den
 - i. Badgers Den dinner had service issues
 - Feedback to Badgers Den from members both at event and post event has resulted in Badgers Den electing to no longer support our Members Picnic
 - 2. Picnic catering has been re-sourced to *Up In Smoke* (they were our caterer in 2022), with no pricing impact.
 - b. Augie's dinner
 - i. Augie's event went well
 - c. Cove Mesa cancellation
 - i. No questions or comments
 - Highlight insurance needs, deposits needed from Treasury, website calendar needs, etc.
 - a. Insurance has been processed/sourced for the next several events no opens or issues presently.
 - Quick review of near-term upcoming events
 - a. Annual New Member Picnic
 - i. As noted above, Up In Smoke catering supplier confirmed
 - ii. Picnic volunteers recruited and assigned to needed areas
 - 1. Any additional support needed?
 - a. None noted at meeting time
 - b. Picnic committee to engage as quickly as possible if any arise
 - iii. Club Storage Space has a lot of dry goods tablecloths, plates, etc.
 - Past President Friedman will update the storage inventory for picnic supplies and advise Annual Picnic Lead S. Sweet & Red Rock Picnic Lead Mueller
 - 2. From inventory a collective shopping list will be created
 - iv. A check is required at end of the Annual Picnic to pay Up In Smoke
 - v. Annual Picnic Lead S. Sweet needs Tax Exempt document for Up In Smoke
 - b. Red Rock Picnic Budget
 - i. Reviewed current event budget with focus on event pricing

- 1. Based on budget, the member pricing from our last event there continues to result in a small surplus
- ii. MOTION: Past President Friedman moves to keep event price at \$25, Treasurer Chamberlain seconds,
 - 1. VOTE: Unanimous vote aye to approve \$25 pricing for Red Rocks Picnic event
 - 2. An MSR and Web Page update are needed based on this decision

- c. Fall Autocross
 - i. We have the first registrations for the event
 - ii. Timing & Scoring team has been confirmed
 - 1. Doug & Gwen Rupp, Keith Guidus, Pilar Wienke
 - iii. Communication Plan:
 - 1. Advise/engage Arizona Region
 - a. Autocross Lead Swain needs a connection in the AZ Region to drive comms with
 - i. Recommendation is engage Doug Buchanan, who is on their BoD and also does a lot of events with our Region
 - iv. Mike Sutter will be out of town for the event
 - v. Next AutoX Committee is meeting Sept 15
- d. MSR's needed
 - i. Soon Don Bell Picnic
- e. Email blasts needed
 - i. Veterans
 - ii. Picnic
 - iii. AutoCross reminder in there somewhere
- Open issues for future events?
 - a. Volunteer needs for Picnic, Autocross, other events?
 - i. Covered in above discussions
 - b. Veterans Event donations are on par with mid-August last year
 - i. President Mueller to turn in subsidy form to PCA for Veterans Event
- o Review Officer and Board Member attendance at events coming up
 - a. Near term future events are covered per discussions
- 5. Website, Social Media, and Advertising/Sponsorship Report E.C. Mueller & Jeff Swain
 - Statistics review
 - o Last month was one of our lower activity months on the web page
 - a. No obvious reasoning
 - b. High activity days seem more continuous, with people building habits to go to and rely upon the web pages.
 - Social Media also saw a dip to pre-Autocross event traffic.
 - a. We have tripled our Instagram following in the 3 months the account has been open
 - i. We are at 49 followers once we reach 100 more data will available to help guide us.
 - b. Autocross month traffic driven by a lot of non-club member viewers.
 - c. Discussion around what Social Media is doing for us:
 - i. Awareness primarily
 - 1. Expand engagement with younger members specifically via Instagram we would like see if we get more under 40 or under 50 participants based on the exposure there.

- ii. Creating new membership opportunities
 - 1. We have had incremental membership gains based on individuals seeing posts and discovering our region existed!
- Update on website advertising billing to DeYoung and Good Carma
 - o Invoices Mailed
 - a. Post-meeting, Treasurer Chamberlain reported that DeYoung European has provided a check for their invoice.
- Status of Scottsdale and Chandler/Arrowhead advertising
 - Open nothing to report presently
- 6. New Business/General Discussion
 - Subsidy assignments update
 - Multi Region 3 activity (Temecula/PECLA): \$750 (received)
 - Region New Member Social Event (New Member Picnic): \$500 (Subsidy form submitted to Zone 8 rep for approval and submission to PCA National)
 - Charity/Community Service (Veterans Event): \$750 (will submit in October)
 - a. Submittal changed to August
 - Hospitality Park (joining another car event for recruitment): \$500 (Wings and Wheels) Update from Event lead S Sweet. Will submit subsidy form in September.
 - Multi-Region Two Activity Event (Arrowhead opening, Tortilla Flats): \$500
 - a. Status from Activities Committee Chair Boehm if good to go on this for subsidy
 - Report out with Tortilla Flats event having no interest from AZ Region for multi-region subsidy, The Activities Committee is asked to look at what other events may be considered so AZM Region does not miss out on this subsidy.
 - Panorama articles status
 - We got bumped again...they cut 2 pages out of the regions section of Panorama...
 - AZM Merchandise Update: New member, Pilar Wienke, may be interested with helping. She will
 discuss with Lorraine.
 - Past President Friedman has a meeting schedule with Donna Z to collect current collateral and materials to hand off to Pilar Wienke
 - o Randy visited Prescott Caps no minimums, web presence available, etc.
 - a. Is happy to talk with Lorraine & Pilar about this.
 - Arizona Region Porsche Concours d' Elegance
 - o Phoenix Flight 47 2025
 - Saturday November 1, 2025
 - o Westin Kierland Resort 6902 E Greenway Pkwy Scottsdale, AZ 85254
 - Board Dinner in November at Moscato's
 - Wine room has been refreshed attempting to get into this room. President Mueller has a visit planned to discuss with them
 - Archival of waiver proposal
 - Use SmugMug and create a private folder system for filing waivers

- a. Secretary Swain to do a pilot exercise and if successful, create a process document and share results at next Board Meeting
- b. PCA National archival solution Glovebox For Redbook is being updated depending on timing, this may also be a solution we can leverage.

7. Adjournment

- MOTION: Treasurer Chamberlain moves to adjourn at 8:32 PM; Second by Past President Friedman
 - o VOTE: Unanimous Aye to adjourn